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Industry News

Distributors, Suppliers, Sales Specialists Recognized at Pro-Link Annual Meeting

Pro-Link, a nationwide, full-service janitorial supply organization based in Canton, Mass., recognized several members for their contributions to the organization and the jansan industry at the Pro-Link 2006 annual meeting recently held in Boston.

Pro-Link's president and CEO, Paul Lemieux, presented the awards. Honorees and awards include:

Distributor of the Year: Arnold Sales of Bay City, Mich., a Pro-Link distributor since 1997, was named Distributor of the Year. Kevin Church accepted the award on behalf of the company. Arnold Sales won the award based on their support of products and programs, working relationships, and receptivity to new products and programs.



Distributor Link Award: E. A. Morse & Company of Middletown, N.Y., a Pro-Link distributor since 1985, received the Distributor Link Award based on the help and support they provide to Pro-Link; their work with end users, suppliers, and other distributors; and their receptivity to new programs and products. Tom and Carl Morse of E. A. Morse & Company accepted the award.

Supplier of the Year: Bay West Paper of Harrodsburg, Ky., a Pro-Link supplier since 1992, was named Supplier of the Year for their sales support, innovation, and customer service. The award was presented to Bay West's Mark Stanland.

Supplier Link Award: GOJO Industries of Akron, Ohio, a Pro-Link supplier since 1985, received the Supplier Link Award for the help and support they provide to Pro-Link; their work with end users, distributors, and other suppliers. The award was presented to GOJO's Bill Krueger, Keith Dare, Pat Matuschak, Michelle Lowry, and Annette Miner.

Sales Specialist of the Year: John Persia, who covers the mid-Atlantic region, received Pro-Link's Sales Specialist of the Year award for his achievement of annual sales targets, demonstrated success in working with Pro-Link distributors on training, introduction of new programs and end-user sales activity. John Persia has been with Pro-Link since 2003.

"All of these people and their organizations have made lasting contributions to the professionalism, health, and vitality of our industry," says Lemieux. "We are proud of their contributions and proud that they are part of the Pro-Link team."

For more information, visit www.prolinkhq.com or call toll free (800) 745-4657.

Pro-Link, which was founded in 1984, is a national full-service janitorial supply, marketing, and buying organization. Based in Canton, Mass., this jansan-focused organization currently has more than 70 members and more than 100 distribution points throughout the United States. Pro-Link provides its distributor-members and customers with a nationally-recognized brand of high quality products and services that help deliver consistently cleaner facilities at lower total cost. With a sales force of industry professionals, the organization also provides national field support, troubleshooting, and training for members and end-customers. Pro-Link has developed a sophisticated program for national accounts allowing for centralized procurement, online ordering, and advanced reporting, all supported by fast delivery and service.

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