



BLOG FROM CHRISTOPHER TRICOZZI

Should We Keep the Delivery Person Happy?

At a recent seminar in Chicago, the facility manager for a major LEED-certified government building said that rental matting systems—where a rental service picks up the old mat and installs a new mat on a set schedule—are usually too small to effectively keep soils and contaminants outside. He added that soil reduction may not even be the goal of some of the companies that manufacture these mats. The mats are designed to be small and light, he indicated, so that it is easier for the delivery person to pick up the old mat and install the new one. While these rental services offer convenience, helping to keep facilities clean and healthy is not really a major part of their strategy.

This becomes an even greater concern for those facilities going Green or seeking LEED certification. Rental mats usually do not meet the criteria currently mandated by the USGBC and Green Seal for a Green matting system. Instead of rental mats, facilities need to select high-performance matting systems.

In general, high-performance mats:

- Are of much higher quality than rental or more conventional mats

- Are designed to last for many years, something that will often be reflected in the mat's extended warranty
- Usually work together with other high-performance mats as a "system"
- Perform specific functions so that more than 80 percent of the contaminants, soil, and moisture that enter a facility are trapped by the matting system

High-performance matting systems are also comprised of three key components: scraper mats that scrape large debris and soils from shoe bottoms; scraper/wipers, which follow the scraper and remove more soil and moisture; and wiper mats, the final part of the puzzle that remove as much as 80 percent of remaining dust, debris, moisture, and contaminants.

Installing a high-performance matting system may not simplify the delivery person's job, but it goes a long way toward making our facilities clean, healthy, and Green—and that should be our focus when selecting any cleaning product or service.

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About Crown Mats and Matting

For more than 60 years, Crown Mats and Matting has been a pioneer in the development and manufacture of matting products. Beginning with the invention of walk-off matting by the company's founder, R.P. Johnson, the company now has the most diverse matting product line offered in our industry. Crown sells matting through an extensive network of highly trained sales representatives in all 50 states. These sales experts are familiar with the features and benefits of all matting systems and are able to help their clients find the right system for virtually all applications.

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