

SANITATION CANADA - NEW PRODUCT SHOWCASE

Sanitation Canada

Le Nettoyage Professionnel

Cdn. Rfg Contr

Ont. Rfg. News

MCAT Pipeline

Crossflow

DEMO TURNS DISTRIBUTOR INTO A TRUE BELIEVER

Jack Tharp is a seasoned janitor salesperson working for San Joaquin Supply Co., San Joaquin, CA. Recently, Tharp tried to help one of his customers – Chuckchansi Resort & Casino – tackle a carpet cleaning problem.

“With thousands of visitors, the carpets really take a beating,” Tharp said. “I demonstrated the Marathon 1200, Tornado® Industries’ self-contained carpet extractor, because I thought it might be the perfect machine to help them.”

In just one pass, the Marathon 1200 applies cleaning solution, agitates with a cleaning brush and vacuum-recovers the dirty water. It has a patented internal bladder that maintains optimal brush pressure regardless of solution level.

To demonstrate the Marathon 1200, Tharp first pre-sprayed the carpet and then turned on the extractor. “The results were unbelievable,” he said. “The amount of soil and water removed from the carpet was incredible.”

Tharp said the machine’s water recovery was also impressive. The Marathon 1200 has a powerful two-horsepower vacuum motor that speed-dries carpet. In fact, with the aid of air movers, the carpet was touch dry in 45 minutes, he said.

The customer was also impressed with the results and when shown the rinse water, he couldn’t believe how dirty his seven-month-old carpets already were.

“Overall, the Marathon 1200 has great recovery, excellent balance, low drag rate and good visibility,” Tharp said. “I have to admit, not only was my customer sold on the machine, after demonstrating it, so was I.”

For more information, contact: Tornado Industries Inc., 7401 West Lawrence Ave., Chicago, IL 60706. Tel: 708-867-5100, Fax: 708-867-6968 or e-mail: sales@tornadovac.com.

If you would like to read other articles like these [Subscribe to Sanitation Canada](#) here!

Return to the [Top of the page](#)

Return to the [Home Page](#)

In This Issue:

[DEB NATURELLE™](#)

[Natural Skin Care For The Industry](#)

[CSSA TODAY](#)

[CSSA Board of Directors & Calendar of Events](#)

[INFECTION CONTROL](#)

[Guidelines For Infection Control In Healthcare Facilities](#)

[COMPANY PROFILE](#)

[Morgan Scott. Dedication. Distribution. Distinction.](#)

[PROFESSIONAL HOUSEKEEPING](#)

[Successful Control Negotiations](#)

[INSIDE ISSA](#)

[The latest news highlights from the International Sanitary Supply Association](#)

[INDUSTRY NEWS](#)

[LINKS](#)



New Product Showcase

[Encore 17 Series of Compact Scrubbers](#)

[Designer Line™ Silhouettes Introduced](#)

[Tennant Introduces CleanFax Vac](#)

[Ergokneel® Work Station Mat](#)

[Truvox Introduces Deep Cleaning Scrubber Polisher](#)

[New King Cobra Line Improves Bottom Line](#)

Providing Cleaning
Solutions to any
Industry

www.pazep.com



[Proxi Stain Remover
and Deodorizer](#)

[Kaimotion II Saves
Money and Does More](#)

[BextSpot Carpet Spot
Cleaning System](#)

[Demo Turns
Distributor Into a
Believer](#)

Perks Publications

92 Church Street South, Unit 107, Ajax, ON L1S 6B4
Phone: (905) 427-0080, Fax: (905) 427-0087, Toll Free: (877) 880-4877

Problems with this web site?
Contact
darryl@cshop.net