



Press Release

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Pro-Link Starts '09 with Four New Members

Canton, MA —January 12, 2009—Four well-established janitorial distributors have recently become new members of Pro-Link, a jansan focused marketing and buying group based in Canton, MA.

The four new members are:

- KIC, Inc., based in Greenville, SC and started in 1981
- Superior Janitorial Sales and Services, established 25 years ago in Jacksonville, FL
- American Champion Supply, a 40-year-old company headquartered in Asheville, NC
- And the oldest of the new members, American Chemical Co., of Charlotte, NC which dates back all the way to 1933.

“What impresses me most about these new members is that they are so deep-rooted in the janitorial industry,” says Paul Lemieux, CEO for Pro-Link. “They have decades of experience in the industry and know it inside-out.”

According to Lemieux, Pro-Link has had considerable growth in the past two years, especially among older, more established distribution houses like these.

He attributes this to the ever-changing janitorial marketplace, the current economy, and the belief of many janitorial distributors that they will benefit from the “strength in numbers” a buying group provides.

For more information, visit www.prolinkhq.com or call 800-74-LINKS.

Image Caption: None

About Pro-Link

Pro-Link, which was founded in 1984, is a national full-service janitorial supply, marketing, and buying organization. Based in Canton, MA, this janitor-focused organization currently has more than 70 members and over 100 distribution points throughout the United States. Pro-Link provides its distributor-members and customers with a nationally-recognized brand of high quality products and services that help deliver consistently cleaner facilities at lower total cost. With a sales force of industry professionals, the organization also provides national field support, troubleshooting, and training for members and end-customers. Pro-Link has developed a sophisticated program for

national accounts allowing for centralized procurement, online ordering, and advanced reporting, all supported by fast delivery and service.

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