



## **PRESS RELEASE**

FOR IMMEDIATE RELEASE  
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### **KAIVAC ADDS THREE MANUFACTURER'S REP GROUPS**

HAMILTON, OH—September 25, 2006—Kaivac, Inc., a leading manufacturer and originator of the No-Touch Cleaning™ system, announces that three major manufacturer's rep groups have been hired to represent the company in Canada.

The three, which are some of the largest and most respected in Canada, are:

1. REV Sales and Marketing, Inc., which will represent the company in western Canada
2. Kaivac System Canada, Inc., Pierre-Luc St. Pierre, Quebec
3. Riches Associates, which has offices in Ontario, Montréal, Ottawa, Toronto, Calgary, and Vancouver

Kaivac developed the No-Touch Cleaning system nearly 10 years ago. With this system, systematically diluted cleaning chemicals are applied to dirty surfaces; the same areas are blast-rinsed—to loosen soils—and then vacuumed to totally remove contaminants. Originally developed for restroom cleaning, it is now used for a wide-range of cleaning tasks.

### **No One Says It Better**

“Kaivac is very impressed with these organizations and know they will help us as we make a significant ‘push’ into the Canadian market,” says Kevin Mullins, Kaivac’s Director of Sales for Canada. “These groups hire trained professionals, who are knowledgeable, motivated, service-oriented, and well-aware of the latest cleaning technologies.”

“We prefer to represent progressive-thinking manufacturers with innovative products,” says Rod Peacock, President of REV Sales and Marketing, and the 2004/05 Chairman of the Canadian Sanitation Supply Association (CSSA). “No one says that better than Kaivac.”



Similar comments were made by representatives of Kaivac System Canada and Riches Associates. All three companies also added that along with representing Kaivac in Canada, they will include extensive training on the use of Kaivac

products for local distributors as well as their customers. “Field support and training are keys to success with any product line,” says Mullins. “And training and education have always been a top priority at Kaivac.”

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Photos/Images: Attached

Additional Kaivac News May Be Found At:

<http://www.kaivac.com/KaivacNews.asp>

Company Background Information:

<http://www.alturasolutions.com/kaivacbackgrounder.htm>

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The President of Kaivac, Robert Robinson Sr., who has been in the jansan industry for more than a decade is available to discuss jansan industry issues and trends. He may be reached by calling: 800-287-1136

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## **About Kaivac**

Headquartered in Hamilton, OH, and the originator of No-Touch Cleaning™ system, Kaivac, Inc., manufactures a full line of No-Touch cleaning products aimed at making cleaning processes safer for people and the environment while preserving quality and cost efficiency. For more information on the company and its products, call 1-800-287-1136 or visit [www.kaivac.com](http://www.kaivac.com).

