



Press Release

FOR IMMEDIATE RELEASE

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### **Pro-Link Adds New Members**

Canton, MA —October 20, 2008—Pro-Link, a leading jansan-focused marketing and buying group with members and distribution centers throughout the United States, announces three distributors have recently become members.

The new members are:

- J.D. Thompson & Associates, Oklahoma City, OK
- Pro-San Maintenance Supply, Inc., Durham, NC
- Shamrock Supply Co., Inc., Tigard, OR

According to Sue Thompson, CEO, and Thomas Van Ness, Vice President of Thompson & Associates, the 30-year-old company provides cleaning chemicals and equipment, paper supplies, and related products to the cleaning industry as well as public and private organizations throughout the state.

Asked what interested the company in Pro-Link, Thompson said, “The improved purchasing power was a big factor, of course. But we were also impressed with Pro-Link’s expertise and knowledge of the janitor industry, especially buildings service contractors, a new part of our business.”

Both Tony Sullivan, president of Shamrock Supply, and Michael Overby, president of Pro-San, emphasized Pro-Link’s focus on quality service and products for end customers as their reason for joining the organization. “We are going for repeat business and [quality service and quality products] is how you do it,” said Overby.

According to Brian Slack, Vice President of Sales for Pro-Link, “these three distributors are exactly the type we are looking for as new members,” he says. “They know the industry, are customer focused, and have made a contribution to our industry.”

For more information on Pro-Link or to become a member, visit [www.prolinkhq.com](http://www.prolinkhq.com) or call 1 800 74 LINKS.

Image Caption: None

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## **About Pro-Link**

Pro-Link, which was founded in 1984, is a national full-service janitorial supply, marketing, and buying organization. Based in Canton, MA, this janitor-focused organization currently has more than 70 members and over 100 distribution points throughout the United States. Pro-Link provides its distributor-members and customers with a nationally-recognized brand of high quality products and services that help deliver consistently cleaner facilities at lower total cost. With a sales force of industry professionals, the organization also provides national field support, troubleshooting, and training for members and end-customers. Pro-Link has developed a sophisticated program for national accounts allowing for centralized procurement, online ordering, and advanced reporting, all supported by fast delivery and service.

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