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**SEASONED EXPERT JOINS PRO-LINK**

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One of the jansan industry's most experienced sales professionals – Joe Flanagin – has recently joined Pro-Link as director of national accounts.

With more than 70 members nationwide, Pro-Link is a national, full-service janitorial supply organization based in Canton, MA.

Flanagin was formerly with Tornado Industries where he was director of sales for the central U.S. region. Among his duties was to manage the company's sales force and service national accounts in the central United States.

Prior to joining Tornado Industries, Flanagin worked for several years in the safety supply industry in Kansas City, which is where he currently resides.

"We consider (Flanagin) a major asset for Pro-Link," said Doug Leaman, vice president of sales. "He has a proven track record in the jansan industry and will help Pro-Link build and solidify relationships with national accounts."

Leaman said that Flanagin is just one of several new people that have recently joined Pro-Link. "Pro-Link has experienced significant growth in the past few years," he said. "We are hiring more people to help us manage this growth as well as take the business to an even higher playing field."

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