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### Industry News

#### Pro-Link Announces New Regional Manager

Erik Webb, who has spent 18 years in the jansan and textile rental industries working for such companies as ARAMARK, Todd Uniform, and Ameripride, as well as jansan manufacturer Golden Star, has been appointed Pro-Link's new Regional Manager.

Pro-Link is a leading jansan-focused marketing and buying group based in Canton, Mass. The organization has more than 70 members nationwide.

According to Doug Leaman, Pro-Link's vice president of sales, Webb will be representing the company in California, Nevada, Arizona, Oregon, Washington and Hawaii.

"Webb brings to Pro-Link his excellent background in our industry as well as his passion for sales training and customer support," Leaman says. "We are very pleased to be adding someone of his caliber, accomplishment, and level of commitment to our team."

With the hiring of Webb, Pro-Link has also changed the job title for their national sales staff. According to company President and CEO, Paul Lemieux, the title previously used, "Specialist," will be replaced with "Regional Manager."

"This title better describes the responsibilities of the position," says Lemieux. "As regional managers, they help promote our products, the Pro-Link brand, and provide training and sales support to our distributors. In most organizations, these functions are normally handled by regional managers."

For more information, visit [www.prolinkhq.com](http://www.prolinkhq.com) or call toll-free (800) 745-4657.

Pro-Link, which was founded in 1984, is a national full-service janitorial supply, marketing, and buying organization. Based in Canton, Mass., this jansan-focused organization currently has more than 70 members and over 100 distribution points throughout the United States. Pro-Link provides its distributor-members and customers with a nationally recognized brand of high quality products and services that help deliver consistently cleaner facilities at lower total cost. With a sales force of industry professionals, the organization also provides national field support, troubleshooting, and training for members and end-customers. Pro-Link has developed a sophisticated program for national accounts allowing for centralized procurement, online ordering, and advanced reporting, all supported by fast delivery and service.

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