

Three U S Products Product Testimonials

Alan

You think maintaining an office carpet is tough, think about the carpet in a 1,564 seat theater?

That's what Alan Covel has to contend with. As head of cleaning and maintenance for The Rosebud Theatre in Effingham, IL, he has to contend with spills, stains, walk-in grease and soil—you name it—from thousands of people.

A year ago, when it came to selecting a new machine to maintain the theatre's carpets, he knew there was only one machine he wanted and one that was up to the job—the King Cobra 1200 PRO from US Products.

The “1200 Pro” is a dual surface machine, meaning it can clean hard-surface as well as carpeted floors. The machine generates 1200 psi for hard surface floors and offers an adjustable 150-500 psi pump for carpets and upholstery.

The 1200 Pro also comes equipped with a patented hose management system on top and, like many U.S. Products extractors, has instant 212 degree (F) heat at the wand tip.

Asked what he likes most about the “1200 PRO,” Alan says:

- The heating system for sure; It's a “burst of heat” right from the start which makes using the machine much more effective.
- The Smart Circuit System, which automatically locates separate circuits, eliminating blow circuits

- The hard surface floor tool.

“We have almost an acre under the roof here and a lot of it is hard surface flooring, says Alan. The floor attachment is perfect for quick—yet thorough—cleaning of hard surface floors and it means one machine can do two jobs, a cost savings to boot.”

Alan did not have to check out a lot of machines before he selected the 1200 Pro. At one time he was a janitorial distributor, so he already knew many of the machines on the market.

“I talked it over with my boss and told him the only machine I really wanted was the 1200 Pro,” he says. “The more my boss heard about 1200, he was sold to and just said—let’s get it.”

Marco Buelna has a family-run carpet cleaning business that is now in its thirteenth year. Primarily, he is a truckmount carpet cleaner, using his truckmount to clean homes throughout the San Diego area.

However, he also has a growing clientele of customers located in multi-floor office buildings—places a truckmount often can not go.

For these customers, Marco had to select a portable extractor that is versatile, powerful and can deep clean carpets as effectively as a truckmount. The machine he

found that can do the job: the King Cobra 1200 Pro from U.S. Products.

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“One of the things I really like about this machine is that it has variable pressure,” says Marco. “We can set it up to 500 psi for carpets and bringing it down to 150 psi for more delicate upholstery.”

Once Marco started using the machine, he found new tasks and new ways to use it as well. For instance, adding the hard-surface floor tool, he can also clean hard-surface floors like tile and grout in multi-floor buildings as well as homes and apartments.

“It’s a good machine,” he says. “Its versatile, powerful, and gets the job done. I have no complaints at all about the King Cobra 1200 Pro.”

The auto-fill/auto-dump feature on the King Cobra 1200 Pro was designed to help the carpet cleaning technician improve worker productivity. Because the machine does not need to be filled with water or the solution emptied, the worker can

keep working, saving a considerable amount of valuable work time.

Studies indicate that every time a conventional extractor has to be filled/emptied it takes about 15 minutes. This means a two-hour carpet cleaning job soon becomes a three-hour project when you include this task.

But Mike Borders with Servpro of Antioch, found another use for the auto-fill/dump system. One of his customers, a health club, had a sewage problem in their basement. Alan used the King Cobra 1200 Pro's auto-dump system to extract the sewage, and once that was complete, clean up the area using the machine's floor tool attachment.

"The machine performed great," says Mike. "The place was a mess when we got there but cleaned-up in no time. The [King Cobra] 1200 proved itself on that job."